
GENERAL SERVICES CONFERENCE

*The General Services Experience:
Shared Challenges - Shared Solutions*

APRIL 24TH - 26TH 2017

EMBASSY SUITES SACRAMENTO
RIVERFRONT PROMENADE



2017 CGSA Conference

Welcome!

Welcome to Sacramento again for our fourteenth CGSA conference. On behalf of all of us, we would like to thank our host, Michael Morse and his team from Sacramento County General Services Department, for all of their hard work putting together an interesting Academy program. This year's theme is, "Shared Challenges – Shared Solutions". As usual, we have tried to ensure that there is something for everyone, no matter whether you are in Facilities, Fleet Services, Purchasing, Energy and Sustainability, or Capital Project Management. If you are new to General Services, we hope you will take the opportunity to meet your colleagues and develop connections.

If you are not a CGSA member County or if this is your first conference, we hope that you will decide to join. CGSA meets several times a year to share information, best practices, and woes and we hope you will find inspiration from your

SHARED CHALLENGES - SHARED SOLUTIONS



colleagues.

I really want to thank our sponsors for all of their support. This year we had support from a number of sponsors including our gold sponsors - Kitchell CEM, DLR Architects, and Vanir Construction. Thank you! And this year, we welcome a number of new and returning vendor sponsors, including Argyle Security, Arcadis, Climatec, Cyber Switching, Disability Access Consultants, National IPA, and NAPA IBS. Thank you all so much for your generosity in supporting CGSA and for the innovations you bring to our General Services programs and practices.



Thanks for joining us in Sacramento – please enjoy and have fun!

Caroline Judy, President, CGSA

Director, General Services - Sonoma County



CONFERENCE SCHEDULE

MONDAY APRIL 24TH (MORNING*)

*A snack will be provided for those that attend one of the optional morning sessions

CCAEA People's Choice Award Voting

Cast your vote just outside the conference rooms all day!

7:30 am - 12:00 pm

Registration

8:00 - 11:00 am

Search Inside Yourself - *Brandon Rennels*

(Central Pacific Room) A fascinating 'deep immersion' experience into the cutting-edge neuroscience research, developed by Google engineer Chade-Meng Tan, on mindfulness and emotional intelligence. Delve into the importance of self-awareness, power of optimism, and the benefits of empathy and compassion. Learn unique skills that will enhance your leadership effectiveness, success, and well-being.

8:45 - 11:15 am

Facility Tour: California State Capitol Building

(Meet in Lobby) Tour participants will walk 3/4 miles to site and must wear long pants and closed-toe leather shoes as some of this tour will be

CONFERENCE SCHEDULE

MONDAY APRIL 24TH (AFTERNOON)

12:15 - 12:30 pm

(Central Pacific /
Steamboat Room)

Welcome - Conference Kickoff

12:30 - 1:15 pm

(Central Pacific /
Steamboat Room)

“A Different Kind of Cool – New Solutions to Today’s Challenges” - Jack Gallagher

As a society, we don’t like different. Different is hard. Different is challenging. Today Jack talks about his personal experiences with those challenges. We’ll learn that it’s really about understanding. And while we may think we know what cool is, perhaps we have not considered every aspect. There are different challenges coming to the workplace that could benefit your organizations in a new and unique way. (Jack Gallagher is sponsored this year by DLR Architects; Thank You!)

1:30 - 2:15 pm

(Central Pacific /
Steamboat Room)

Search Inside Yourself - Introduction - Brandon Rennels

A great introduction to the innovative neuroscience research on mindfulness and emotional intelligence; learn the importance of self-awareness, the power of optimism, and the benefits of empathy and compassion. Learn unique skills that will enhance your leadership effectiveness, success, and well-being.

2:30 - 3:15 pm

(Central Pacific /
Steamboat Room)

The Mind Rules: Master 3 Powerful Principles that Rule Your Performance, Success & Happiness - John Zulli

John Zulli believes in the extraordinary capacity of the human mind. He has seen his practical approach to improving performance and enhancing life skills literally transform ordinary people into extraordinary achievers. Whether they are PGA contenders, sales reps or patients struggling to master chronic pain, John helps his audience reach deep within themselves and overcome all obstacles to success.

3:30 - 4:30 pm

(Central Pacific /
Steamboat Room)

SMART Counties

Presented by Sonoma County staff, joined by Rich Lechner, Managing Partner at the INSIGHT Group, and Gordon Feller, Director of Urban Innovations at CISCO

This is a fascinating panel discussion about energy and environmental business solutions including green IT, intelligent buildings, sustainable operations and smart urban infrastructure.

5:00 pm

(2nd Floor Terrace)

Networking Reception

(*Refreshments courtesy of *Kitchell CEM**)

Drinks are included with your room charge if you are staying at the Embassy Suites. Conference staff will provide drink tickets if you are not staying at the E.S.

CONFERENCE SCHEDULE

TUESDAY APRIL 25TH (MORNING)

Breakfast: On your own. (A continental breakfast is included in your registration. It is also included if you are staying at the E.S.)

	<u>Central Pacific Room</u>	<u>Steamboat Room</u>
8:30 - 9:15 am	<p>Update on CUPCCAA and Conversation with a Commissioner <i>Will Clemens, San Luis Obispo</i></p>	<p>Manufactured Again Certification Program (Fleet) <i>John Chalifoux, MERA</i> <i>Isaac Dougherty, Cummings</i></p>
9:30 - 10:15 am	<p>A Model for Collaboration among County Agencies: Sonoma County Adult Detention Behavioral Health Unit (ADBHU) (ends at 11:00 am) <i>Bruce Oveson, Assc. Architect, Sonoma County</i> <i>Gary Ratel, Architect, DLR Group</i></p>	<p>Professional Development: Multi-Focused Approach to Succession Planning <i>Jeannine Seher, Solano County</i> <i>Bobbi Wallace, Solano County</i></p>
10:30 - 11:15 am	<p><i>Brenda Epperly, Correctional Health Care Specialist, Kitchell</i> <i>Larry Bogovich, Kitchell</i></p>	<p>Anatomy of an RFP <i>Dianne Luna, Solano County</i></p>
11:30 - 12:45 pm	<p>CGSA/CCA EA Awards Luncheon</p>	

(*Sponsored by *Vanir Construction**)

- ◆ CGSA will present the Leib / Kronberg Award for Excellence in Service to three exemplary employees or teams that personify innovation, dedication to service, customer service and professionalism.
- ◆ CCAEA will present the five annual awards to honor and recognize outstanding county capital improvement projects and the county staff responsible for the completion of these projects.
 - 2016 Project of the Year Award - Small County
 - 2016 Project of the Year Award- Medium County
 - 2016 Project of the Year Award - Large County
 - 2016 Honor Award
 - 2016 People's Choice Award

CONFERENCE SCHEDULE

TUESDAY APRIL 25TH (AFTERNOON)

	<u>Central Pacific Room</u>	<u>Steamboat Room</u>
1:00 - 1:45 pm	Workplace Security and Homelessness: Lessons in success, failure <i>Hector Alvarez, Alvarez Associates, LLP</i>	Professional Development: Behavioral Interviewing Techniques <i>Jeannine Seher, Solano County</i> <i>Bobbi Wallace, Solano County</i>
2:00 - 2:45 pm	Net Zero Energy – The ‘Buzz’ Words and the Future <i>Susan Cline, City of Santa Monica</i> <i>Timothy Spaeth, Arcadis</i> <i>James Matson, HGA Architects</i> <i>Amber Richane, Callison RTKL</i>	Sustainable Transportation Energy Pathways (STEPS) 1. Transportation trends 2. ZEV/EV Infrastructure 3. Biofuels/Low Carbon Fuel Standards & RIN Issues (ends at 3:45) <i>UC Davis STEPS Team</i>
3:00 - 3:45 pm	ADA Compliance Topics for 2017 <i>Barbara Thorpe & Michael Boga, Disability Access Consultants</i>	
4:00 - 4:45 pm	Real Estate Challenges And Innovative Solutions <i>Sacramento Real Estate Staff</i>	Green Business Programs <i>Craig Carlock, Energy & Sustainability Assistant Program Manager, Sonoma County</i>
5:00 pm (2 nd Floor Terrace)		Networking Reception (*Refreshments courtesy of <i>Kitchell CEM*</i>) Drinks are included with your room charge if you are staying at the Embassy Suites. Conference staff will provide drink tickets if you are not staying at the E.S.

CONFERENCE SCHEDULE

WEDNESDAY APRIL 26TH

Breakfast: On your own. (A continental breakfast is included in your registration. It is also included if you are staying at the E.S.)

9:00 am **Wrap-Up, and Notes from the President**

9:15 am **Keynote Speaker: Albert Mensah**

Albert Mensah is an accomplished speaker – a champion of opportunity and achieving dreams. Albert speaks to organizations all over the world, delivering life-changing messages that will keep you engaged and inspired long after his presentation. Albert will inspire you – and he will change the way you think. Transform your organization – and your life – don't miss the chance to hear, and meet, Albert Mensah

10:00 am **Conference Wrap Up & Raffle**

10:30 am **Professional Association Meetings**

1:00 - 3:00 pm **Facility Tour: California State Capitol Building**

(Meet in Lobby) Tour participants will walk 3/4 miles to site and must wear long pants and closed-toe leather shoes as some of this tour will be “back of the house” spaces. (Limited to 20 Participants)

CONFERENCE SESSIONS

MONDAY APRIL 24TH

Optional Session/Tour

Search Inside Yourself

Monday, April 24 – 8:00 am – 11:00 am - Central Pacific Room

Presenter: Brandon Rennels - Teacher Development Manager, SIY Learning Institute

A fascinating 'deep immersion' experience into the cutting-edge neuroscience research, developed by Google engineer Chade-Meng Tan, on mindfulness and emotional intelligence – delve into the importance of self-awareness, the power of optimism, and the benefits of empathy and compassion. Learn unique skills that will enhance your leadership effectiveness, success, and well-being.

Brandon Rennels is the Teacher Development Manager at SIYLI, where he supports the organization in cultivating world-class mindfulness teachers. Brandon has taught the SIY course to a variety of audiences, ranging from large investment firms, to manufacturing companies, to social workers. He is nourished by empowering leaders to align with their intention to show up fully at work and in their life. Prior to SIYLI he was a Senior Consultant for Oliver Wyman, a management consulting firm. He worked across industries on a range of strategic initiatives, focusing primarily on capability building and facilitating change within organizations. In this role he consulted for public and private enterprises around the globe, including two years based in Dubai. Brandon has also spent years training in mindfulness at monasteries of Nobel Peace Prize Nominee and Zen Master Thich Nhat Hanh. He is an ordained member of the Order of Interbeing, the core community of Thich Nhat Hanh. Brandon graduated with highest honors from the Ross School of Business at the University of Michigan. He is an avid table tennis player who is always up for a good match.

Facility Tour: California Capitol Building

Monday, April 24 – 9:00 am – 11:00 am (meet in lobby at 8:30 am)

Host: Sacramento County Staff

Tour participants will walk .7 miles to tour our State Capitol Building. Please be sure to wear long pants and closed-toe leather shoes as some of this tour will be "back of the

CONFERENCE SESSIONS

MONDAY APRIL 24TH

“A Different Kind of Cool – Sharing Solutions to Future Challenges”

Monday, April 24, 12:30 pm – 1:15 pm - Central Pacific/Steamboat Room

Guest Speaker: Jack Gallagher

Jack Gallagher is a nationally known comedian who has appeared at clubs, colleges and corporate events around the country. Jack has made several appearances on The Tonight Show with both Johnny Carson and Jay Leno and Late Night with Conan O'Brien. Jack co-hosted the syndicated PBS series “Money Track.” He has received 3 Emmy awards as host for the PBS series “Off-Limits”, “Kids, Cash and Common Sense” and “Discover California.” Jack has written 7 critically acclaimed one-man shows and can be seen in a recurring role on the HBO Original Series “Curb Your Enthusiasm.”

Search Inside Yourself - An Introduction

Monday, April 24 – 1:30 – 2:15 pm - Central Pacific/Steamboat Room

Presenter: Brandon Rennels - Teacher Development Manager, SIY Learning Institute

A fascinating introduction into the cutting-edge neuroscience research on mindfulness and emotional intelligence – delve into the importance of self-awareness, the power of optimism, and the benefits of empathy and compassion. Learn unique skills that will enhance your leadership effectiveness, success, and well-being.

The Mind Rules: Master the 3 Powerful Principles that Rule your Performance, Success and Happiness

Monday, April 24 – 2:30 – 3:15 pm - Central Pacific/Steamboat Room

Presenter: John Zulli

John Zulli believes in the extraordinary capacity of the human mind. He has seen his practical approach to improving performance and enhancing life skills literally transform ordinary people into extraordinary achievers. Whether the individuals under his tutelage are PGA contenders, sales reps or a patients struggling to master chronic pain, John helps his audience reach deep within themselves and overcome all obstacles to success. John got his professional start as a Park Ranger in California. While striving to draw outstanding performance out of his fellow law enforcement officers, each working under high stress and multiple demands, he discovered his true calling in life: to train others. After almost a decade in law enforcement, he boldly left to begin his career in training, counseling and helping others draw out their best selves. 98 percent of the 50,000 employees who have trained with John Zulli rated him “excellent”, but more important than this, these men and women are living, breathing testimonials to the power of the human spirit to change for the better.

CONFERENCE SESSIONS

MONDAY APRIL 24TH

SMART Counties

Monday, April 24: 3:30 – 4:30 pm - Central Pacific/Steamboat Room

Presenters: Rich Lechner, Managing Partner at the INSIGHT Group & Gordon Feller, Founder: Meeting of the Minds and Consultant, CISCO Systems HQ

A fascinating panel discussion re: energy and environmental business solutions including green IT, intelligent buildings, sustainable operations and smart urban infrastructure.

Rich Lechner is currently a management consultant who helps clients drive transformational initiatives by leveraging a market insight, sales and technical expertise, and an ability to envision and communicate strategy. Rich was previously an entrepreneur and turnaround artist at IBM in a career that spanned the breadth of the IT industry from software to systems to services. In his last role at IBM, Rich was chief marketing officer for the infrastructure and business process outsourcing business, tasked with addressing a rapidly shifting market and reversing declines in customer satisfaction and market share. He architected the transformation of the client experience, emphasizing business outcomes, rapid cloud adoption, and client-centric service delivery models. He also led cloud marketing and helped build the foundation for a \$4.4B business with 69% revenue growth. Previously, Rich launched a \$3.5B energy and environment business that spanned 'green IT', intelligent buildings, sustainable operations, and smart urban infrastructure. He led an internal initiative that resulted in an estimated \$180M in annual IT energy savings. He has also led growth initiatives in distributed systems management, e-business, Linux, and virtualization. Rich holds a Bachelors Degree in Computer Science from University of California, Los Angeles. He is a visiting lecturer at Stanford University's School of Engineering where he teaches courses on Smarter Cities and Communities, and has been an adjunct professor at Columbia University's Earth Institute for Environmental Sustainability. Living in many regions in the US and Europe, Rich recently returned to California and currently resides in San Francisco.

Gordon Feller is the Co-Founder of Meeting of the Minds, a global thought leadership network and knowledge-sharing platform focused on the future of sustainable cities, innovation and technology. Gordon is a consultant to Cisco focused on Internet of Things and Talent. He has worked in the area of emerging technology for three decades, most recently consulting on projects that harness the power of data for solving complex problems. From 2010-2016, Feller was the Director of Urban Innovation at Cisco Systems headquarters in Silicon Valley where he served in an executive capacity within the company's programs focused on cities. Prior to joining Cisco, Feller was the CEO of Urban Age Institute, an international non-profit research and training organization that began inside the World Bank and spun off in 2001. For 30 years, Gordon has advised on economic and technology issues with leaders of multinational companies, cities, NGOs, foundations, and national governments. His clients have included The World Bank, UN, German and Canadian national governments, The Rockefeller Foundation, IBM, Reuters, Metropolis, United Cities & Local Governments. He's published hundreds of articles in CFO Magazine, Urban Land Magazine, TIME, and Financial Times, and is a former Editor of Urban Age Magazine. Columbia University awarded him a Bachelors and a Masters (cum laude), where he also served as a Lehman Fellow, a Wallach Fellow and a Dean's Fellow. He currently serves as a Fellow at the Urban Sustainability Lab within the Smithsonian Institution's Wilson Center.

CONFERENCE SESSIONS

TUESDAY APRIL 25TH

Update on the California Uniform Public Construction Cost Accounting Act (CUPCCAA) and a Conversation with a Commissioner

Tuesday, April 25: 8:30 – 9:15 am - Central Pacific Room

Presenter: Will Clemens, Central Services Director, County of San Luis Obispo and Vice Chair of the California CUPCCAA Commission

Forty counties (69%) have opted into the California Uniform Public Construction Cost Accounting Act (Act). The Act allows agencies to perform construction work with their own staff on projects up to \$45,000 and greatly expedites project bidding using the informal bid process. Recent changes have made it even easier to participate in the Act. This session will explore the benefits of participation in the Act as well as common pitfalls to avoid. Both participating counties and those considering joining will benefit from this discussion.

Will Clemens has 17 years of experience in County government working in both the Public Works and Central Services departments for the County of San Luis Obispo. In addition, he was appointed to the California Uniform Construction Cost Accounting Commission by State Controller John Chiang in 2013 to represent counties and currently serves as the Vice Chair.

Manufactured Again Certification Program (Fleet)

Tuesday, April 25: 8:30 – 9:15 am - Steamboat Room

Presenters: John Chalifoux, President & COO, MERA & Isaac Dougherty, Cummings

The Motor & Equipment Remanufacturers Association (MERA) is the remanufacturing and sustainability division of the Motor & Equipment Manufacturers Association (MEMA), which has been advocating on behalf of the vehicle supplier industry since 1904. In 2016, MERA President and COO, John Chalifoux, launched a certification program that aims to help buyers purchase remanufactured products with like-new quality and warranty coverage. Companies can now certify that their remanufacturing processes meet quality management standards more generally associated with new manufacturing. This certification allows all buyers to confidently identify — and purchase — remanufactured products. The Manufactured Again certification program is tied to ISO 9001 and IATF 16949, two internationally recognized quality standards. ISO 9001 can be used by any organization, in any field. IATF 16949 supplements ISO 9001, and is one of the automotive industry's most widely used international standards for quality management.

“Remanufacturing and new manufacturing are both standardized industrial processes, and both yield high-quality, fully-warranted products,” Chalifoux said. “Therefore, it makes sense that the Manufactured Again certification program is built on quality management standards that can be applied to both new and remanufactured.”

CONFERENCE SESSIONS

TUESDAY APRIL 25TH

A Model for Collaboration amount County Agencies: Sonoma County Behavioral Health Housing Unit

Tuesday, April 25: 9:30 – 11:00 am - Central Pacific Room

Presenter: Bruce Oveson, Assoc. Architect, Sonoma County; Gary Retel, Architect, DLR Group; Brenda Epperly, Correction Health Care Specialist, Kitchell; & Larry Bogovich, Kitchell CEM

Sonoma County's Adult Detention Behavioral Health Unit (ADBHU) is a capital outlay project which is the result of a collaborative effort between General Services, Sheriff's Office, Behavioral Health and the County Administrator's Office in obtaining a SB 863 award (State funding for jail construction). The project is, in part, a response to various lawsuits filed against counties due to a perceived inadequacy of mental health treatment in local detention facilities. Sonoma County selected the design-build delivery model and opted to contract with a single entity to provide bridging architectural and construction management services, ensuring continuity from design inception through construction. System selection is based on longevity and a reduction in ongoing maintenance costs. The project is currently in the criteria definition phase, incorporates best practices in evidence based design and partnerships with community-based behavioral health stakeholders, and ultimately focuses on providing a secure, conducive therapeutic environment for inmate-patients as well as custody and behavioral health staff.

Professional Development: A Multi-Focused Approach To Succession Planning

Tuesday, April 25: 9:30 – 10:15 am - Steamboat Room

Presenters: Jeannine Seher, Asst Director of Human Resources & Bobbi Wallace, Human Resources Analyst – Solano County

With baby boomers leaving the workplace at an increasing rate, succession planning is more important than ever to an organization. Examining the status of current and future leaders for growth/development and promotion into senior positions is critical. Where do you fit in? An honest self-assessment can assist entry, mid-level, and senior managers to understand their own career profile, and how to ready themselves for the next opportunity either within or outside of their organization. Learn some practical tips/tools on succession planning that can benefit the organization and YOU!

Jeannine Seher has an extensive background working with public sector organizations, including Counties, Joint Powers Authorities, and cities, with more than 25 years Labor Relations and Human Resources experience. Ms. Seher has a Bachelor's degree in Business Management and a Master's degree in Public Administration.

Bobbi Wallace has over 10 years of public sector experience with recruitment, selection, employee retention, training, and general Human Resources. Ms. Wallace has a Bachelor's degree in Business Management.

CONFERENCE SESSIONS

TUESDAY APRIL 25TH

Anatomy of an RFP

Tuesday, April 25: 10:30 – 11:15 am - Steamboat Room

Presenter: Dianne Luna, Solano County

This session is designed to teach the “anatomy” of a Request For Proposals and how to develop it into a tool for soliciting the marketplace for robust submittals. The focus is on the structure of an RFP for ease of comprehension and response, critical elements to meet legal requirements, development of a solid scope of work, evaluation criteria and evaluation team, and preparing for contract development.

Dianne Luna is a native San Franciscan, currently residing in Contra Costa County. She earned her BA in Business Management from St. Mary's College of Moraga, and completed an executive leadership program through U.C. Davis. Dianne has been in public sector management for over 25 years, 20 of which have been in a purchasing capacity. Dianne has worked in City, Special District, and County government during the course of her career. To switch things up a bit, she took a break from the public sector to work as Director of Operations for a medical laboratory in Napa, where she got a taste of private sector procurement. She returned to public service early in 2005. Dianne has been Solano County's Purchasing Agent and Central Services Manager since 2005. She is also responsible for surplus property, records management & mail services. When she's not “doing more for less,” Dianne enjoys traveling, bicycling, wilderness backpacking, and mountaineering.

Workplace Security and Homelessness: Lessons in success, failure

Tuesday, April 25: 1:00 – 1:45 pm - Central Pacific Room

Presenter: Hector Alvarez, President, Alvarez Associates

Homelessness is an extremely complex, multifaceted social problem that directly impacts the quality of life in our communities. “Solutions” are equally complex and often short term. Viewed from the perspective of workplace security it's important to draw a clear distinction between unwanted or undesirable and illegal behavior and actions. Employers and employees alike are often caught between caring and being cautious. To be clear, homelessness is not a crime. However, conduct associated with homelessness can be including; trespassing, soliciting, urination/defecation to name a few. This presentation will review strategies and tactics that have helped and those that have made the issue more challenging. This session will cover: Reviewing several case studies; Security best practices; Strategies for managing employee concerns; Why programs like “see something, say something” don't work; and Picking the “right” problems to address.

Hector Alvarez is the founder of Alvarez Associates LLC, a security risk management and training firm specializing in workplace violence prevention. Serving as the Security Director protecting one of our nation's most sensitive critical infrastructures, to working as a city police officer, he has built over 25 years of experience in the fields of violence prevention, domestic terrorism and emergency management.

As the issues associated with homelessness have impacted literally every single one of his clients, he has become an unintended expert on the topic of workplace security and homelessness. That is not at all to say he has the “solution”, however he has found several strategies that help, and those that don't.

CONFERENCE SESSIONS

TUESDAY APRIL 25TH

Professional Development: Behavioral Interviewing Techniques

Tuesday, April 25: 1:00 – 1:45 pm - Steamboat Room

Presenters: Jeannine Seher, Asst Director of Human Resources & Bobbi Wallace, Human Resources Analyst – Solano County

It has been stated that past behavior predicts future behavior. If this is true, then it is possible for you to use behavioral interviewing techniques to determine the likelihood of a candidate's success on the job. Learn what interview questions to ask and how to decipher the responses given, to ensure your candidate has what it will take to do a great job!

Net Zero Energy Building Decoded: What it is, How to do it, and Built Examples to Prove it

Tuesday, April 25: 2:00 – 2:45 pm - Central Pacific Room

Presenters: Susan Cline, City of Santa Monica, Department of Public Works, Assistant Director, Timothy Spaeth, Project Manager, Arcadis, James Matson, Vice President, Principal, HGA Architects, & Amber L.. G. Richane, Performance Driven Design, CallisonRTKL

This session will discuss what a Net Zero Energy Building is and how the design and construction process is evolving to achieve a high degree of success in projects seeking this goal. We will highlight the terms used, how integrated project delivery is executed and show examples from work in progress as well as constructed.

The success of a Net Zero endeavor requires the concentrated efforts of all stakeholders in a project from early planning stages through facility operations. A CM acts as an integral conduit of information between the owner and project team, ensuring the successful implementation of project objectives. This session will describe the role of the CM through the different stages of a Net Zero project by highlighting how professional construction management practices not only contribute to the successful delivery of a project, but also aid in enhancing additional opportunities realized along the way. Applying CM practices to a Net Zero project improves the business profile of the CM firm, provides an enduring example of effective sustainable design, and expands a common understanding of how the built environment can become more integrated with its surroundings while achieving operational efficiencies.

CONFERENCE SESSIONS

TUESDAY APRIL 25TH

Sustainable Transportation Energy Pathways (STEPS)

Tuesday, April 25: 2:00 – 3:45 pm - Steamboat Room

Presenter: UC Davis STEPS Team

This presentation will focus on transportation trends, ZEV/EV infrastructure and fuels issues. We are at the beginning of a revolution in transportation and energy. Over the next several decades, a convergence of growing demand, resource constraints, and environmental imperatives will reshape our energy system. These forces will change the way we travel and the kinds of vehicles we drive, and will challenge the century-long primacy of petroleum and the internal combustion engine. This transformation will unfold over many decades, but it poses urgent questions today because of the long time horizon inherent in developing new technologies and changing the energy system.

The Sustainable Transportation Energy Pathways (STEPS) research program at UC, Davis began in 2007, with a goal of performing robust, impartial comparative analyses of different fuel/vehicle pathways drawing on engineering, economics, environmental science, and consumer behavior. An interdisciplinary team of 15 Ph.D.-level researchers and 25 graduate students was formed, with support coming from 23 diverse sponsoring organizations, each of which contributes to the STEPS consortium.

Hot ADA Compliance Topics for 2017: Keeping ahead of new ADA Compliance Requirements and Litigation Trends

Tuesday, April 25: 3:00 – 3:45 pm - Central Pacific Room

Presenters: Barbara Thorpe, President & Michael Boga, Senior Accessibility Specialist, Disability Access Consultants

Sharing Solutions for electric vehicle charging stations, single user toilet rooms, on-street parking, correctional facilities and other hot topics. Integrating solutions into your current ADA plan along with strategies for low cost ADA compliance to be on the cutting edge and minimize your risk of litigation by understanding ADA compliance codes and litigation trends.

CONFERENCE SESSIONS

TUESDAY APRIL 25TH

Real Estate Challenges and Innovative Solutions

Tuesday, April 25: 4:00 – 4:45 pm - Central Pacific Room

Presenters: Mike Turner, Chief, Real Estate Division & Jennifer Claussé, Real Estate Program Manager, Sacramento County

Sacramento County Real Estate staff will present a major right-of-way project that, after 8 years, is still in progress, and will likely continue for 8 more - The Hazel Avenue Improvement Project. This project is intended to reduce congestion and increase safety and mobility for all modes of transportation along a two-mile stretch of Hazel Avenue between U.S. Highway 50 and Madison Avenue. Phase 1 began back in 2009 and this year we started Phase 3. This presentation includes highlights and challenges with full acquisition, partial acquisition, relocations, and surplus sales of remnant parcels.

Michael Turner is Chief of the Real Estate Division in Sacramento County. He oversaw the acquisition of real property necessary for Phases 1 and 2 of the Hazel Avenue Improvement Project, including 105 full and partial acquisitions. He is currently overseeing right of way activities for Phase 3. A native of Sacramento, Mike holds BA degree from CSUS and almost 40 years of experience in public sector real estate.

Jennifer Claussé is the Real Estate Program Manager in the Asset Management Section of the Sacramento County Real Estate Division. After the County acquired 105 full and partial parcels on the Hazel Avenue Improvement Project, Jennifer managed the surplus sale of remnant parcels.

Business Certification of Municipal Entities

Tuesday, April 25: 4:00 – 4:45 pm - Steamboat Room

Presenter: Craig Carlock, Energy & Sustainability Asst Program Manager, Sonoma County

Are you looking for ways to minimize operational costs and make your workplace more comfortable? The California Green Business Network offers a solution to lower utility bills, minimize waste, and upgrade lighting. Lead by example and certify your local government agencies as a Green Business. Many of the improvement measures included in the certification process apply directly to the day-to-day operations of local government offices, programs, and services. From organizational purchasing practices, to creating clear pathways for waste, recycling and composting. Come and hear how Sonoma County is expanding their application of the Green Business Certification program.

CONFERENCE SESSIONS

WEDNESDAY APRIL 26TH

Keynote Speaker: Albert Mensah

Wednesday, April 26: 9:15 – 10:00 am - Central Pacific/Steamboat Room

Albert Mensah is an accomplished speaker – a champion of opportunity and achieving dreams. Albert speaks to organizations all over the world, delivering life-changing messages that will keep you engaged and inspired long after his presentation. Albert will inspire you – and he will change the way you think. Transform your organization – and your life – don't miss the chance to hear, and meet, Albert Mensah

10:00 am Conference Wrap Up & Raffle

10:30 am Professional Association Meetings
(Central Pacific and Steamboat Rooms)

Optional Tour

1:00 pm Facility Tour: California Capitol Building

Host: Sacramento County Staff

Tour participants will walk .7 miles to tour our State Capitol Building. Participants must wear long pants and closed-toe leather shoes as some of this tour will be “back of the house” spaces. (Limited to 20 Participants)



THANK YOU TO OUR EXHIBITORS!

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Argyle Security, formed in 1988, is one of the nation's largest security companies that specializes in security electronics as well as detention and commercial



doors and hardware. We have access to the most advanced products in the marketplace with extensive experience in planning, installation, and service programs. Argyle Security can offer proven solutions to government and justice markets securing your world both physically and virtually. For more information, please visit www.argylesecurity.com

Cyber Switching develops power monitoring and management products that help customers dramatically



reduce electrical energy costs, provide and prioritize energy allocation to mission critical services, protect critical and costly equipment investments, and comply with the emerging government regulatory and industry standards as well as socially responsible directions in green energy solutions. Using company patented technologies in power switching and monitoring, Cyber Switching has developed three distinct product lines: Electrical Vehicle Managed Charging, Submetering Solutions, and Intelligent Power Distribution Units, all of which provide advanced power management that offer significant cost savings. For more information, please visit www.cyberswitching.com

Disability Access Consultants (DAC) offers a full range of accessibility services to



public entities and businesses to comply with the requirements of federal and state laws and regulations for services to individuals with disabilities. Regardless of where you are in your compliance process, DAC has a customized solution to develop a compliance plan for success. DAC services include:

- Facility Inspections
- Public Rights-of-way surveys
- Self-Evaluations
- Web-based ADA Compliance Intake and Management Software - DACTrack
- Consultation & expert witness services
- Plan reviews
- ADA implementation services
- Transition Plans

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THANK YOU TO OUR EXHIBITORS!

GPS Insight is a top technology provider of tailored GPS tracking and E-Log solutions for businesses with trucks, trailers, and other mobile assets. Fleets work with GPS Insight to solve their unique challenges through increased revenue, reduced costs, and reduced risk. GPS Insight provides highly flexible solutions, including a wide range of customized reports, alerts, and other innovative features that can be tailored to meet specific customer requirements and ensure maximum ROI. For more information, please visit www.gpsinsight.com



NAPA, the leading provider of fleet parts, offers a VMI program called **NAPA IBS** (Integrated Business Solutions). The NAPA IBS solution is currently being used by hundreds of fleets around the country and adoption continues to grow at a rapid pace. The NAPA IBS system is designed to stock all types of parts required for all types of fleet vehicles; light/medium/heavy duty vehicles, snow plows, utility



vehicles, pursuit vehicles, buses, off-road equipment, etc. Any part for any type of vehicle (or piece of equipment) can be acquired and maintained, ready for use. NAPA IBS is a fully functional vendor managed inventory system that will eliminate part obsolescence, duplication and surplus. The NAPA IBS solution will significantly reduce transaction costs and processing time; less purchase orders to complete and process, less invoices to receive and process, less credits to manage, less receipts to maintain, less backorders, etc. NAPA IBS provides software that will create efficiencies and generate reports that most fleets do not have the capability to produce today. The software is designed to integrate with most present fleet software systems. Shop productivity will increase and fleet downtime will decrease. Savings will result from – lower cost of parts overall, less contracts to bid/manage, fewer transactions/invoices to process, no inventory carrying costs. For more information, please visit www.napa-ibs.com

National IPA is redefining the future of cooperative purchasing. The cooperative purchasing organization is dedicated to serving public agencies and educational institutions nationwide. All cooperative



agreements have been competitively solicited and publicly awarded by a public agency/governmental entity (e.g. state, city, county, public university or school district), utilizing the best public procurement practices, processes and procedures. The lead agencies are independent of the cooperative allowing the agency to be focused on the best value for the agency. The National IPA team of tenured certified public procurement professionals, supply chain and cooperative purchasing experts is committed to bringing value to agencies nationwide. Participants may leverage one of the largest pools of purchasing potential, allowing them to receive a combined buying power regardless of their entity's size. For more information, please visit www.nationalipa.org.

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